



# BSNL EMPLOYEES UNION

Central Head Quarters

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**P. Abhimanyu**  
General Secretary

Main Recognised Representative Union.  
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BSNLEU/503 (CDR)

22.05.2019

To,

Shri Manish Kumar,  
GM (Restg.), BSNL CO.,  
Bharat Sanchar Bhawan,  
Janpath, New Delhi – 110 001

Sir,

Sub: - Consolidation of SSA into Business Areas - req.

Ref: - BSNL Corporate Office letter no.4-2/2014-Restg.(Vol.III) dated 11<sup>th</sup> February, 2015.

With reference to the letter number cited above, and in continuation of the discussion that our union had with you yesterday the 21.05.2019, we wish to bring the following to your kind notice, on the subject.

The Consolidation of SSAs into Business Areas, is not basically merger of SSAs, but a process aimed at increasing the operational and financial efficiency of the field units.

As regards the Non-Executives are concerned, it is specifically laid down in the letter cited under reference that:-

- ❖ *Transfer liability of SSA cadre will remain unchanged, i.e., it will continue as is existing now, even after Consolidation of SSAs into Business Areas.*
- ❖ *Staff rendered spare after redistribution of functions as above, shall be redeployed for implementing sales, Quality of Service (QoS), Customer Satisfaction and other important aspects to boost over all performance of SSA / Business Areas.*

We demand that, the above basic parameters, already enunciated in the Corporate Office letter, should be maintained. We demand that, on any account, the Non-Executives should not be transferred out of their SSAs. In addition to this we demand that:-

- (1) Management should make suitable arrangements to handle the extra workload, that is likely to arise in the Business Area head quarters, due to the transferring of the accounts, planning and other activities to the Head Quarters of the Business Area.
- (2) The structure of the district union, as existing before the Consolidation of SSAs into Business Areas, should not be disturbed, and should continue thereafter also.
- (3) The Local Council machinery, already functioning at the SSA level, as a part of the Negotiating Council, should continue as it existed before the introduction of the Business Area.

Thanking you,

Yours sincerely,

  
[P. Abhimanyu]  
General Secretary

Copy to: Shri A.M. Gupta, GM(SR), BSNL CO – He is requested to kindly ensure that the district union and local council systems, existing as of now, are not disturbed due to the Consolidation of SSAs into Business Areas.

  
[P. Abhimanyu]  
General Secretary